



To JSS Almond Grower

On behalf of JSS Almonds I want to extend our sincerest thanks and gratitude for your 2021 almond crop. It is truly our pleasure to have you as our partner. JSS Almonds, strives to provide the highest level of quality and service possible.

We have had a successful year with the help of our team. Ken Firl, done an outstanding job timing the market early, we sold at a pace out ahead of the industry pretty much all year. Our shipping staff, lead by Sal Enriquez has successfully shipped 99% of the 2021 crop. Alec Pacini our Plant Manager did a incredible job with our new line allowing him to increase quality and gain efficiency throughout the plant. We have brought on a second Grower Rep William Oliveira to work with Daniel Palla, as we continue to add new growers. Willie will cover Kings and Fresno County and Daniel will cover Tulare and Kern County. Mike Goad and Jamie Ratzlaff did a great job with our accounting group from processing payments to reconciliation of all the pounds received.

As we enter the 2022 crop year with the large carry out, continued supply chain issues, 40-year high inflation, war in Ukraine, and unprecedented drought. The year ahead will be very challenging for sure. We are excited to announce that JSS is investing in a value-add production line to help bring better returns to the growers. We will be operational in the first quarter of 2023. As we continue to grow, I am committed to giving back the best returns we possibly can. I have the best team in the business and their commit is just as strong as mine. I look forward to our continued partnership.

Best Regards,

Todd Crosswell